Interview: ☐ Face to face ☐ Phone ☐ Voice call

Location:

Date & Time:

your loan assist

CLIENT NEEDS ANALYSIS

Please complete the below fields to enable us to assist you with your credit enquiry.

YOUR NEEDS & OBJECTIVES – Why do you need a loan?

We want to purchase our first home to live in. Consolidate 2 loans, Yoakim's mazda finance loan (21,788.63) and Nyssa's CBA personal loan (18,495).

Preferred suburbs:
- Gillen
- Araluen
- Braitling
- Alice Springs region

Loan Amount sought: $ 600000		
Have you purchased a property / signed a Contract of Sale:	☐ Yes	☑ No
Are you a First Home Buyer	☑ Yes	☐ No

PERSONAL DETAILS

	Applicant 1	**Applicant 2**
Title	Mr	Mrs
Surname	Pastrikos	Pastrikos
Given Name/s	Yoakim	Nyssa Alethea
Preferred Name	Kim	Nyssa
Previous Name	N/A	Nyssa Alethea Sweet
Date of Birth (DOB)/ Gender	30/01/1970 / Male	11/10/1982 / Female
Marital Status	☐ Single ☑ Married ☐ De facto	☐ Single ☑ Married ☐ De facto
Dependents	# of 1	# of 1
Dependents DOB	07/09/2016	

ADDRESS DETAILS

CURRENT	**Applicant 1**	**Applicant 2**
Street	10 Ashwin Street	10 Ashwin Street
Suburb	Gillen	Gillen
State / Postcode	NT 0870	NT 0870
Date moved in	09/02/2023	09/02/2023
	☐ Owns ☑ Rents ☐ Other	☐ Owns ☑ Rents ☐ Other
PREVIOUS		
Street	28 Scheelite Crescent	28 Scheelite Crescent
Suburb	Tennant Creek	Tennant Creek
State / Postcode	NT 0860	NT 0860
Date moved in/out	29/02/2020 In 09/02/2023 Out	29/02/2020 In 09/02/2023 Out
MAILING (if different)		
Street	PO Box 318	PO Box 318
Suburb	Tennant Creek	Tennant Creek
State / Postcode	NT 0861	NT 0861

CONTACT DETAILS

	Preferred		
Mobile Phone	☐	0429569994	0457349287
Home Phone	☐		
Work Phone	☐		
Email Address	☑	knngp@hotmail.com	knngp@hotmail.com

ADDITIONAL INFORMATION

Mother's Maiden Name	Vouvalakis	Parsons
ID document # ***(DL/Passport)***		
Foreign Tax Status / TNN	N/A	N/A
Town / Country of Birth	Darwin, Australia	Ballarat, Australia
Estimated Retirement Age	77	75

RELATIVE NOT LIVING WITH YOU — Mother

Name	Ekaterina Pastrikos
Phone	0889855572
Email	N/A
Address	24 Quandong Crescent, Nightcliff, NT 0810

EMPLOYMENT DETAILS (Current)

	Applicant 1	**Applicant 2**
Employment type	☑ PAYG (wage) ☐ Unemployed ☐ Self Employ ☐ Retired	☑ PAYG (wage) ☐ Unemployed ☐ Self Employ ☐ Retired
Employment basis	☐ Casual ☐ Part Time ☑ Full Time ☐ Contractor	☐ Casual ☐ Part Time ☑ Full Time ☐ Contractor
Date Started	05/05/2025	30/10/2025
Occupation	Homelands Projects Officer	Project Management Officer
Income Amount (Gross / Net)	3858.96/2754.96	4144.10/3170.10 *Secondment to ABS, ending in April 2026
Pay frequency	☐ WK ☑ F/N ☐ M ☐ P/A	☐ WK ☑ F/N ☐ M ☐ P/A
EMPLOYER	Northern Territory Government	Australian Bureau of Statistics
Street Address	60 Hartley Street	Jacana House, 39 Woods Street
Suburb	Alice Springs	Darwin
State / Postcode	NT	NT 0810
Contact Name	Gene Gilby	Payroll and Services
Contact Phone number (to verify income)	0437513329	
On Probation	☐ Yes – time left ☑ No	☐ Yes – time left ☑ No

EMPLOYMENT DETAILS (Previous – if less than 3 years in current position)

	Applicant 1	**Applicant 2**
Employment type	☑ PAYG (wage) ☐ Unemployed ☐ Self Employ ☐ Retired	☑ PAYG (wage) ☐ Unemployed ☐ Self Employ ☐ Retired
Employment basis	☐ Casual ☐ Part Time ☐ Full Time ☐ Contractor	☐ Casual ☐ Part Time ☐ Full Time ☐ Contractor
Date Started / Finished	01/09/2024 / 02/05/2025	18/10/2021 / 29/10/2025
Occupation	General Manager	Indigenous Liaison Officer
Income Amount (Gross / Net)	7667.68/5037.68	4372.39/3376.39 *Returning to the role in April 2025
Pay frequency	☐ WK ☑ F/N ☐ M ☐ P/A	☐ WK ☑ F/N ☐ M ☐ P/A
EMPLOYER		
Street Address	45 Mitchell Street	5 Railway Terrace
Suburb	Darwin	Alice Springs
State / Postcode	NT 0801	NT 0870
Contact Name		PAC
Contact Phone number (to verify income)	0889205100	1800 906 144

Do you receive any other income (Bonus, Commission, Centrelink, Family Assistance)?

Australian Army Cadets, volunteer payments, sporadic.

ASSETS

Type	Description	Estimated Value	Owner App1	App2	Both
Principal Home			☐	☐	☐
Investment Property			☐	☐	☐
	Rental Income $				
Investment Property			☐	☐	☐
	Rental Income $				
Motor Vehicle	Toyota Kluger, 2018	20,000	☐	✔	☐
Motor Vehicle			☐	☐	☐
Savings Account	Savings	800	☐	☐	☐
Savings Account			☐	☐	☐
Savings Account			☐	☐	☐
Savings Account			☐	☐	☐
Savings Account			☐	☐	☐
Home Contents			☐	☐	☐
Superannuation	Y & N Pastrikos SMSF	468,436	☐	☐	✔
Superannuation			☐	☐	☐
Other			☐	☐	☐
Other			☐	☐	☐

LIABILITIES

Type	Loan Provider	Loan Balance	Loan Limit	Repayments	Loan Term	Loan Start/End date	Fixed/IO expiry	Owner Ap1	Ap2	Both
Home Loan								☐	☐	☐
Home Loan								☐	☐	☐
Home Loan								☐	☐	☐
Personal Loan	Commonwealth Bank Australia	18495		389	3 years	14/7/26-14/7/2029	Fixed	☐	✔	☐
Personal Loan								☐	☐	☐
Car Loan	Mazda Finance	22500		414	5 years	09/08/2023-09/08/2028		✔	☐	☐
Car Loan								☐	☐	☐
Credit Card	National Bank Australia	709	2000	N/A	N/A	N/A	N/A	☐	✔	☐
Credit Card				N/A	N/A	N/A	N/A	☐	☐	☐
Credit Card				N/A	N/A	N/A	N/A	☐	☐	☐
Credit Card				N/A	N/A	N/A	N/A	☐	☐	☐
Credit Card				N/A	N/A	N/A	N/A	☐	☐	☐
After Pay/ Zip Pay	Commonwealth Bank Australia	369	1000	250	N/A			☐	✔	☐
Other								☐	☐	☐

Notes:

LIVING EXPENSES (if $0.00 against any Type please enter explanation as to why)

Expense Type	Expense Amount	Frequency (WK F/N M P/A)	Total Calc Monthly	Description / Explanation
Utilities	450	Per Month	450	
Rates	0	Per Month	0	Renting
Body Corporate	0	Per Month	0	Renting
Ongoing Rent	1200	Per Fortnight	2400	
Transport	200	Per Month	200	Fuel (Nyssa works from home)
Car expenses	488	Per Month	468	Registration, insurance
Food / Groceries	1500	Per Month	1500	
Communication & Media	430	Per Month	430	Mobile and internet
Medical & Health	0	Per Month	0	Access the local Aboriginal clinic, all medication/clinical items are not charged.
Education & Childcare	0	Per Month	0	
Child Support/ Maintenance	0	Per Month	0	One dependent is ours
Insurance - General	64	Per Fortnight	128	Funeral Insurance
Insurance - Health	165	Per Fortnight	330	Bupa
Insurance - Risk		Per Month	0	
Entertainment & Recreation	200	Per Month	200	
Clothing & Personal Care	100	Per Month	100	
Gift/Donations	0	Per Month	0	
Other	130	Per Fortnight	260	Storage shed
Other	46	Per Month	0	Contents Insurance
Other		Per Month	0	
TOTAL			6466	